

# The right FIT for the job.

**JulesFIT**

**Jules | EUW 2019 Paris**

12/11/2019 – 14/11/2019



**Jules**



# **This is Jules** **About us**

**Together we make innovation possible**



# Jules' Vision

Jules believes that rethinking business processes and the creation of new value propositions that aim to be responsive to both the changing energy landscape and customers' demands, is crucial for an Energy Supplier's success.

- Customers demand greater direct access to markets and pricing
- Energy suppliers have to provide enhanced flexibility and ease of transacting for increased client retention
- Digitization of business processes should enhance the customer experience and facilitate self-service



# This is Jules

- Creation of world's first Smart Energy Transaction Platform
  - Launched in The Netherlands in 2003, targeting the renown Dutch greenhouse sector
- 2nd Transaction platform in The Netherlands
  - Launched in The Netherlands in 2009, bespoke energy supplier's assignment
- 1st Transaction Platform in the UK
  - Launched in 2011, B2B customer interfacing platform targeting embedded generation sector
- JulesFIT
  - Launched in 2017, customer interfacing Feed-In-Tariff administration portal



# The changing energy landscape



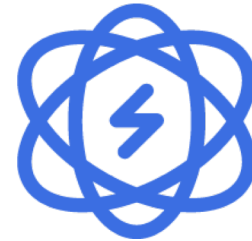
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Changes in consumer demand and new opportunities in decentralized renewable energy production, are influencing energy companies to invest in alternative sources, modernize their infrastructure and seek new revenue streams



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With the ending of the passive energy consumer, energy suppliers can profit by increasing their service level and by connecting with the consumer via online two-way interaction



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Liberalization of the energy markets creates the opportunity for customer empowerment. JulesFIT is the online solution for FIT administration enabling back office efficiency and customer self-service



# **Our Platform**

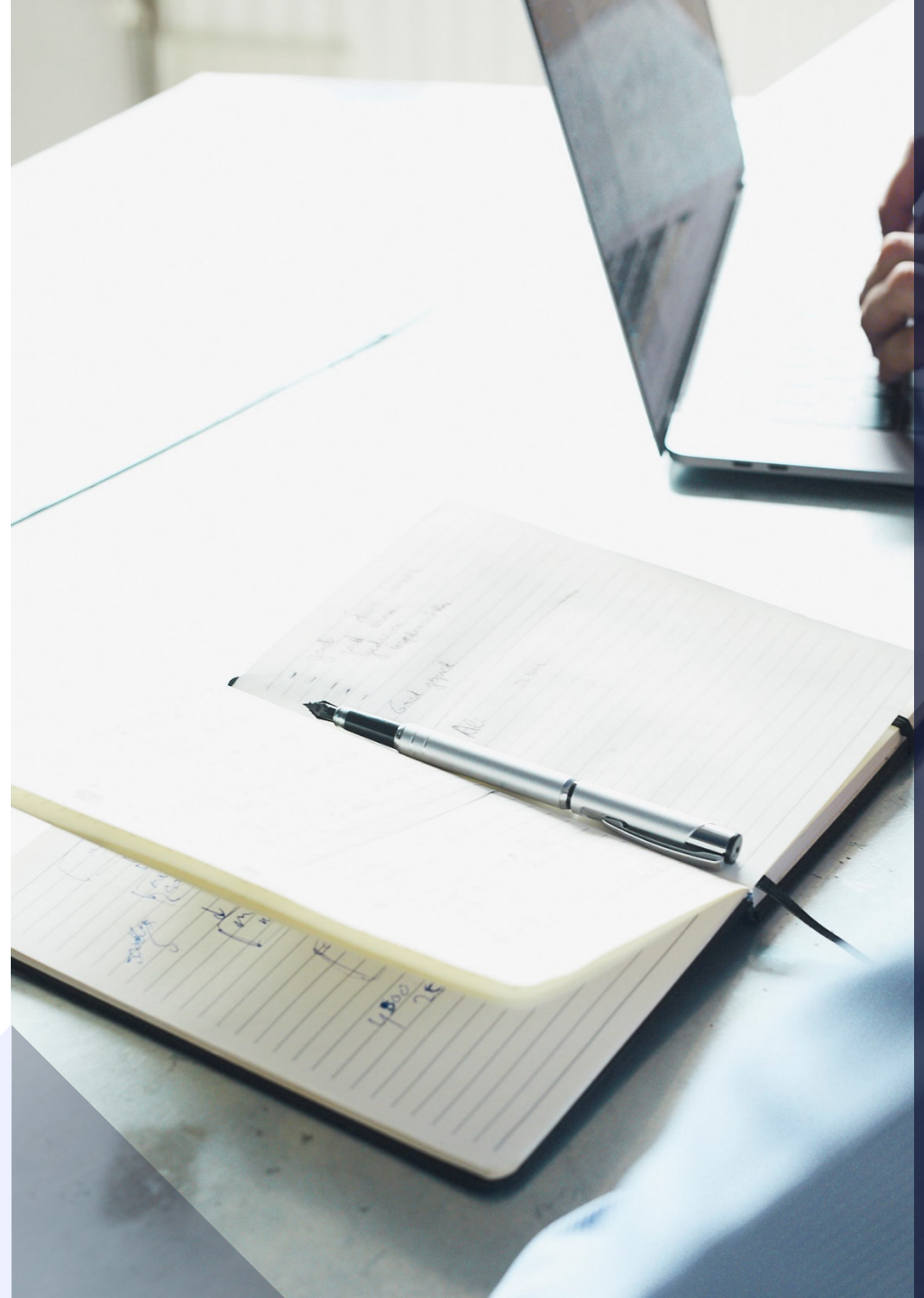
# **JulesFIT**

**Your gateway to efficient FIT  
administration**

# Full service FIT execution

The JulesFIT online administration solution enables FIT Licensees, Generators and Consultants to efficiently manage their FIT scheme obligations. It is developed to minimize operational costs for FIT Licensees while providing more visibility and a better experience for both Licensees, Generators and their Consultants.

- Enable FIT suppliers to efficiently manage their FIT scheme obligations
- Provide a better experience for FIT suppliers' FIT Generators and their consultants



# JulesFIT the concept

Increase the administrative efficiency of managing a supplier's FIT Generator portfolio and reduce the supplier's cost to serve. Provide FIT Generators with a value added tool for the management of FITs. Available as a standalone software or integrated into Jules Energy's Service Suite.

- A licensee facing portal where Suppliers can manage FIT installation registration, statements, payments and other obligations to the FIT scheme
- A Generator facing portal where generators can manage their FIT installations
- A Consultant facing portal where consultants can manage their portfolio of Generators





# The key features



## Risk management

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- Meter reading validation
- Administrator statement review
- Payment is fully auditable



## Automation

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- Direct uploading from Ofgem FCR
- Automatically issue Statement of Terms contracts
- Automated meter reading requests



## Reporting

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- Periodical and annual levelisation reporting
- Dispatch statements via email
- Annual and periodic levelisation reporting





# Automate with JulesFIT

## Cost reduction

- Decrease back office costs
  - Eliminates human error
  - Improve time efficiency
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## Revenue growth

- Maintains customer margins
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## User friendly

- Little training required: swift organisational adoption
- Continuous customer communications

Jules

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live it.  

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  use it.

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change it. 